

# **Country brief - Vietnam**

2025

## **ASEAN IN FIGURES**



+ 4.5 million km<sup>2</sup>

+ 690

million inhabitants (2025)

30.2 median age (years)



+ 5,0 % GDP growth (2024)

Sources: ASEANstats, IMF 2025, French Ministry of Economy and Finance and Ministry of Industrial and Digital Sovereignty



#### **VIETNAM IN FIGURES**



Hanoi

Vietnam is a destination of choice, with one of the strongest growth rates in Asia, a skilled and affordable workforce, and a dynamic, fast-upgrading industry.



#### **POPULATION**

101 million (2025)
Birth rate: 1.9 child/woman



#### WORKING POPULATION

56.0% | Average age: 32



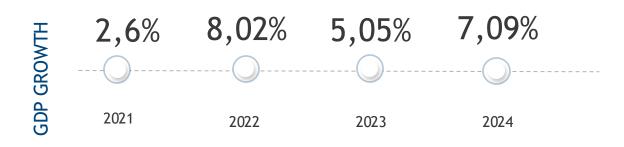
AVERAGE ANNUAL SALARY

~ USD 4,700



#### **GDP**

USD 433.3 billion (2023) USD 476.3 billion (2024)

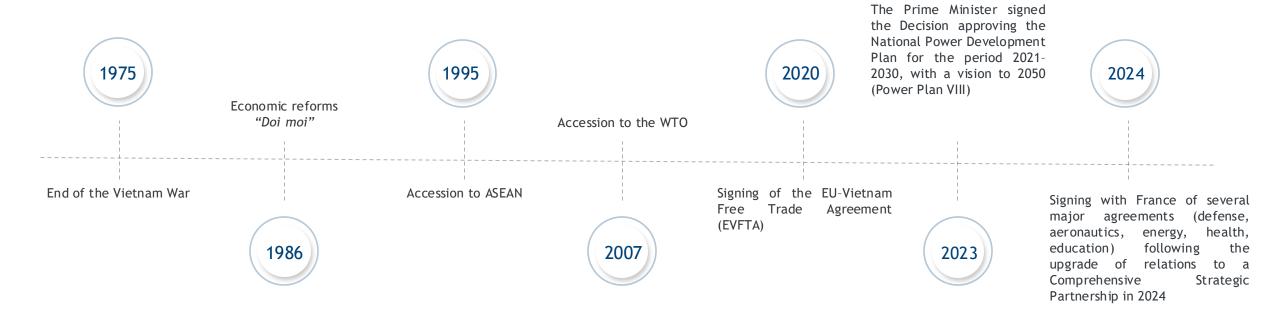


Ho Chi Minh city

Sources: General Statistics Office of Vietnam, World Bank Data

## REMARKABLE ECONOMIC EVOLUTION





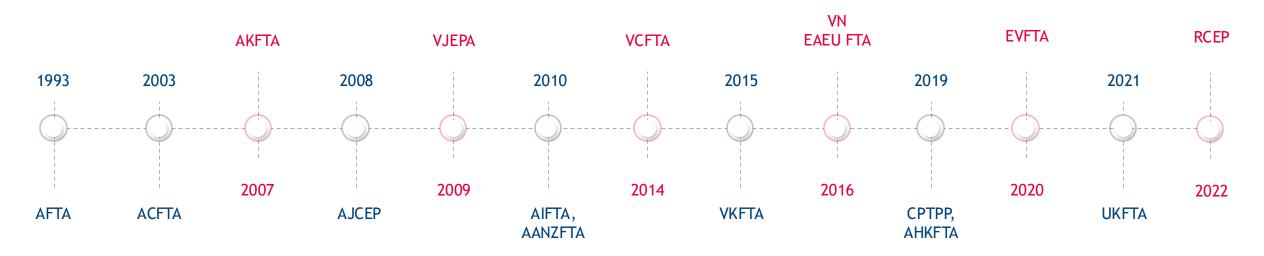
Source: Vietnam's future digital economy towards 2030 - 2045

\*EVFTA: Europe-Vietnam Free Trade Agreement

### AN OPEN ECONOMY



Vietnam's trade integration through free trade agreements (1993-2024)



16 agreements signed and in force

1 agreement under negotiation (Vietnam - EFTA)

5

## THE EVFTA: UNLOCKING OPPORTUNITIES



99%

of customs duties eliminated (EU within 7 years, Vietnam within 10 years)



Gradual reduction of customs duties



Facilitation of procedures



Opening of public procurement markets



Securing trade and investments



# VIETNAM'S KEY STRENGTHS



- Gateway to ASEAN with market access through EVFTA, CPTPP, and RCEP
- "China +1" strategy and diversification of supply chains
- Record FDI inflows and expanding infrastructure (energy, logistics, transport)
- Young, dynamic, and skilled workforce
- Fast-growing manufacturing hub (electronics, textiles, automotive, renewable energy)
- Political and macroeconomic stability



## **PROMISING SECTORS**





## MANUFACTURING INDUSTRY

electronics, textiles, automotive



HEALTHCARE

growing demand, aging population



#### **AGRI-FOOD**

ASEAN leader, rising exports



#### **TECHNOLOGY**

e-commerce, fintech, Al, +14% in 2023



#### RENEWABLE ENERGY

target of 186 billion kWh by 2030, solar & wind



#### **RETAIL**

rapid growth, expanding middle class



#### CONSTRUCTION

~8.5% annual growth, megainfrastructure projects

Sources: Trade.gov, ResearchAndMarkets, Vietnam Briefing

## **MAJOR INVESTMENTS**



- Apple: Cumulative spending with suppliers in Vietnam ≈ USD 15.84 bn 2024
- Foxconn: Cumulative investments > USD 3.2 bn; new projects approved in 2024: USD 383 m (Bac Ninh) and USD 551 m (Quang Ninh)
- Intel: Cumulative investment in Intel Products Vietnam ≈ USD 1.5 bn (Ho Chi Minh City) 2023;
   no new expansion confirmed in 2024
- LEGO: USD 1 bn factory in Binh Duong, carbon-neutral; inauguration expected in 2025
- Samsung: Cumulative investments in Vietnam ≈ USD 23.2 bn 2024

Sources: Reuters, VietnamPlus, LEGO Newsroom, Vietnam Briefing, AP

## FRANCE-VIETNAM, STRONG TIES



In 2024, a high-level Vietnamese delegation visited Paris, followed in 2025 by the State visit of President Emmanuel Macron to Vietnam, highlighted by the signing of 14 major agreements in the fields of **defense**, **aerospace**, **energy**, **healthcare**, **and education**.

43

cooperation agreements (29 in 2021 + 14 in 2025)

700

French investment projects approved

3,9

billion USD of French investment capital in Vietnam

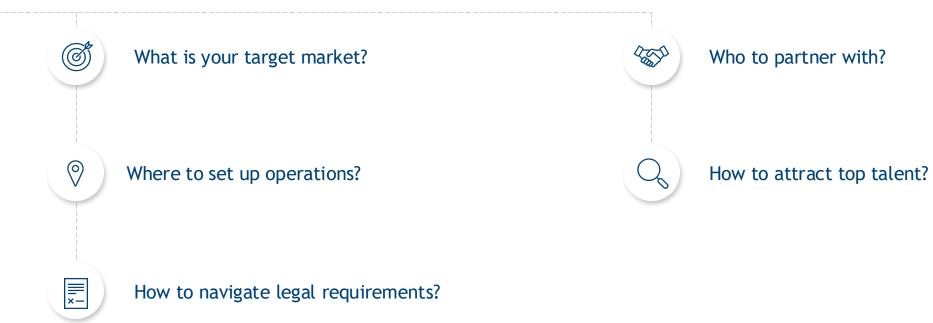
2024

France and Vietnam elevated their relations to a Comprehensive Strategic Partnership



# VIETNAM, KEY QUESTIONS





Country brief - Vietnam Sept 2025

## **ABOUT US**

CCIFV has been supporting the French-Vietnamese business community and promoting commercial relationships between Vietnam and Europe since 1989.



300

Members



20

Multicutural collaborators



20

**Board** members



1400

Members from the EuroCham community



# PROMOTE CONNECT SUPPORT

## **OUR WORLDWIDE NETWORK**



CCIFV is part of the worldwide network of Chambers of Commerce and Industry France International (CCI France International)



Representative of

\* enterprise

\* europe

\* network

Business Support on Your Doorstep





## **OUR BUSINESS COMMUNITY**



CCIFV powers remarkable corporate events to help your organization gain exposure and connect with members from different industries and sectors, while generating marketing opportunities.



#### **SECTOR COMMITTEES**

7 active committees



#### COMMUNICATION & ADVERTISING

- 8 500 newsletters subscribers
- 165 000 visits to our website per year
- +17 000 followers on our social medias



#### **EVENTS**

- +80 events
- +5 000 participants

## 7 SECTOR COMMITTEES





**CONSTRUCTION** 

**Build To Last 2025** 





**ESG TASK FORCE ESG Masterclass** 



**HUMAN RESSOURCE** 



LA FRENCH TECH **VIETNAM** 



**AGROFOOD** 



**HEALTHCARE** 



#### **OUR CORPORATE SERVICES**



CCIFV provides a complete range of support services to help you start, grow, and develop your business and strengthen your internationalization strategy.



#### **OUR PATRON MEMBERS**

DIAMOND

# HAVAS

**GOLD** 











**SILVER** 















sanofi









## THANK YOU

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