

Ho Chi Minh City, October, 30th 2018

Business Forum France-Vietnam 2018

The New Ambitions in Vietnam

Sofitel Saigon Plaza Hotel, 17 Lê Duẩn, District 1, Ho Chi Minh City

The French Prime Minister, Mr. Edouard Philippe, will visit Vietnam on the occasion of a double anniversary: 45 years of diplomatic relations and 5 years of strategic partnership between France and Vietnam. The year 2018 marks an unprecedented strengthening of ties between the two countries, as evidenced by high-level visits, particularly after the visit of the Secretary General of the Vietnamese Communist Party in France.

The Prime Minister will be accompanied by Agnès BUZYN, minister of Solidarity and Health, Gérald DARMANIN, minister of Public Action and Accounts, and Mounir Mahjoubi, minister of State, attached to the Minister of Economy and Finance and the Minister of Public Action and Accounts, in charge of elected officials and business leaders for whom Vietnam represents a market in very strong growth.

The Prime Minister's visit will have three objectives:

- **Deepen the strategic relationship**: in Hanoi, The Prime Minister will meet the Secretary General of the Communist Party, followed by an interview with the President of the National Assembly. Vietnam is a key partner of our interests in Southeast Asia and Indo-Pacific region.

- **Developing economic and trade partnership**: the Prime Minister and his counterpart will cochair a ceremony in Hanoi to sign MoU. The Prime Minister will also be welcomed by the mayors of Hanoi, a city where there are a lot of French companies' projects (energy, transport infrastructure), and Ho Chi Minh City, where he will attend a major event highlighting the dynamism of the French Tech in a new incubator created by a French entrepreneur. In parallel, a Business Forum will be held, bringing together more than 200 French and Vietnamese companies.

- **Developing links between our peoples**: in Hanoi, the Prime Minister will inaugurate the new French high school Alexandre Yersin. He will then speak to French and French-speaking Vietnamese young people about tomorrow's climate, economic and social challenges. In Ho Chi Minh City, he will inaugurate the "France Health Center", which brings the Centre Médical International (CMI), French healthcare industry professionals in Vietnam and medical professionals together. In conclusion, because our ties are also based on a shared memory, the Prime Minister will go to Dien Bien Phu, where he will pay tribute to veterans.

On this occasion, the Chamber of Commerce and Industry France-Vietnam organizes a business forum that will be an opportunity for an exchange between French and Vietnamese companies on the solutions and partnerships to set up in order to fulfill the new ambitions in Vietnam. The purpose of this event is multiple:

- To encourage meeting between French and Vietnamese companies;



- To exchange on topics of news related to the Vietnamese market.

The France-Vietnam Business Forum is organized in cooperation with the French Embassy in Vietnam, the Consulate of France in Vietnam, The *Conseillers du Commerce extérieur de la France* (CCE - French Trade advisors), Business France and Medef International, and also with the support of Becamex, Sanofi, Orès, AB Viet France, Air Liquide, Ceva, Société Générale, Olmix and Air France.

The forum will be started by Mr. Henri-Charles Claude, CCIFV President. His speech will be followed by Mr. Gerald Darmanin's, minister of Public Action and Accounts and Mr. Vu Duc Dam's, Deputy Prime Minister of Vietnam. François Corbin, Director of Medef International, Development and Progress, Member of the Executive Committee of the Michelin Group will also make a speech.

The award of the 2018 V.I.E, International Volunteers Program, in Vietnam (Grand Prix V.I.E), given by the French minister of Solidarity and Health, Ms. Agnès Buzin and Business France, will be an opportunity to reward four young French people for their contribution to the success of their company, as well as their integration into Vietnamese society.

Three round tables will follow, led by various representatives of the French and Vietnamese parties, around a central topic: "*New ambitions in Vietnam*". This will be an opportunity for an exchange of ideas and knowledge on economic relations between France and Vietnam. The three themes will be:

- New Vietnamese business environment
- The challenges and stakes for Vietnam
- New consumers, new producers

ORGANIZOR

The Chamber of Commerce and Industry France-Vietnam (CCIFV) aims to animate and represent the French business community active in Vietnam and promote bilateral exchanges between France and Vietnam. In operation since 1989, the CCIFV has more than 280 members, from individual members to large groups to mid-sized companies. We are also part of the CCI France International Network, which brings together 123 French Chambers of Commerce and Industry internationally in 92 countries, bringing together 35,000 companies.

CCIFV has developed a range of services for companies willing to develop itself in Vietnam or in the implementation phase. We also support Vietnamese companies in their approach to the French market. CCIFV offers its services in Ho Chi Minh City where is its headquarters, as well as in Hanoi, where it also has a branch.

CONTACTS

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